

November 4, 2013

Fortinet Extends Firewall and Risk Management Security Ecosystem: Partners With AlgoSec, FireMon, ManageEngine, Skybox Security and Tufin

Broad Ecosystem Gives Customers Better Choices for Mitigating Risk and Optimizing Security Management Processes

SUNNYVALE, CA -- (Marketwired) -- 11/04/13 -- Fortinet® (NASDAQ: FTNT) -- a global leader in [high-performance network security](#) -- today announced an expansion of its firewall and risk management network security ecosystem by officially announcing partnerships with AlgoSec, FireMon, ManageEngine, Skybox Security and Tufin. This ecosystem gives Fortinet customers and resellers a broad choice of solutions providers when it comes to risk mitigation and security management process optimization. Fortinet's firewall and risk management security ecosystem is designed for service providers, MSSPs and enterprises with multiple firewalls to manage, and it provides the tools and capabilities that facilitate the management and risk mitigation of disparate security devices. The following ecosystem partners expand upon and complement Fortinet's existing hardware and software portfolio, which includes its award winning FortiGate network security platform and central management, logging, analysis and reporting appliances, FortiManager and FortiAnalyzer.

AlgoSec (key strength: Automated and Application-Centric Security Policy Management)

The AlgoSec Security Management Suite delivers an automated and application-centric solution for managing complex policies across firewalls and related security infrastructure to improve both security and business agility. The AlgoSec Suite bridges traditional gaps between security, network and application teams by combining AlgoSec BusinessFlow, FireFlow and Firewall Analyzer to streamline security operations and change management, ensure continuous compliance, maximize datacenter application availability, and deliver a tighter security policy that offers better protection against cyber-attacks.

- BusinessFlow decouples application connectivity requests from the underlying security infrastructure to ensure effective and secure deployment, maintenance and decommissioning of datacenter applications
- Firewall Analyzer improves visibility of complex security policies and automates operations to ensure network security devices are properly configured
- FireFlow automates the security policy change workflow, enabling changes to be processed 4x faster -- and more accurately

"AlgoSec and Fortinet's combined offering provides customers with multi-layered protection against today's advanced threats as well as the ability to automate and orchestrate security management processes," said Nimmy Reichenberg, vice president of marketing and business development for AlgoSec. "By automating security operations and aligning key security and business stakeholders, organizations can minimize disruptions and regain business agility without sacrificing their network security."

FireMon (key strength: Firewall Management with integrated Risk Analysis)

FireMon's Security Manager platform helps organizations automate operations and find, correct and ultimately avoid gaps in their existing network security infrastructure. By automating firewall rule clean up and change process workflow, security teams get and keep their firewalls under control and harden their first line of defense. They now have time to proactively find gaps, like locating and quantifying reachable vulnerabilities and immediately remediating those that pose the greatest risks. This gives security decision makers real-time management and operations data for effective decision making to reduce risk, provide appropriate levels of access and make operations more efficient.

"The strategic role that firewalls play in today's network security architecture makes addressing firewall management issues a critical short-term need," said Ray Szpiech, vice president of enterprise networking & security at SunTel Services. "To assist our enterprise customers with dramatically reducing operational costs by automating their policy and change management processes, we frequently integrate advanced Fortinet firewalls and Security Manager from FireMon. This greatly reduces downtime and improves accuracy for administrative tasks, allowing security teams to proactively focus on potential gaps in their network defenses."

ManageEngine (key strength: Enterprise Security Management)

ManageEngine's network security products enable IT managers to deliver an optimum end-user experience and harness IT to achieve business efficiencies in the face of increasing complexity. From a network security perspective, the company's products identify vulnerabilities, secure the boundary, monitor and analyze policies, log data and configuration changes to alert on internal and external security threats. The products provide a real-time, single-pane-of-glass approach to management that enables IT to be proactive, empowered and better positioned to play a strategic role within the enterprise.

"Perimeter devices play a pivotal role in combating IT security threats," said Raj Sabhlok, president of ManageEngine, a

division of Zoho Corp. "Enterprises look for unified security insight across IT for better and efficient services delivery without compromising operational overhead. The ability to analyze traffic and manage policies and configuration changes help our customers take control of the firewalls and other key perimeter devices. The strategic partnership between ManageEngine and Fortinet ensures enterprise customers get the well-integrated security and visibility they need to protect their network against internal and external security attacks."

Skybox Security, Inc. (key strength: Risk Analytics)

Skybox Security provides cutting-edge risk analytics for cyber security, giving security teams the visibility and actionable intelligence they need to eliminate attack vectors and safeguard business data and services. Skybox Security's risk analytics platform provides a context-aware view of the network that drives effective firewall management, continuous compliance monitoring, and vulnerability and threat management. With no disruption to the network, Skybox solutions prioritize the most critical risks in minutes and provide detailed remediation options. Additionally, security teams can use Skybox solutions to automate complex security management processes and eliminate attack vectors, filtering out irrelevant data and delivering accurate results in a fraction of the time.

"The complexity of today's enterprise networks and threat landscape makes risk analysis difficult," said Paul Farr, Vice President of Business and Corporate Development at Skybox Security. "Skybox enables Fortinet customers to ensure firewall compliance, secure change management, and automate security processes, such as firewall audit, analysis and optimization, lowering firewall management costs by 90 percent or more."

Tufin (key strength: Network security policy orchestration)

Tufin provides security policy orchestration solutions that automate and accelerate network infrastructure changes while maintaining security and compliance. By automating network change processes, organizations using the Tufin Orchestration Suite™ can reduce the time and cost spent on implementing network changes by up to 80 percent. Taking a holistic view of IT Tufin's Security Policy Orchestration end-to-end solution helps organizations automate security and efficiency into day-to-day operations, enabling them to be more agile and leverage technology to gain a competitive advantage.

"The Tufin Orchestration Suite ensures that security and network teams leverage Fortinet solutions to protect an expanding set of assets with the greatest degree of security, efficiency and confidence," said Reuven Harrison CTO, Tufin. "As security policy continues to impact the integrity of servers, applications and other business critical resources, our joint customers can rely on Tufin and Fortinet to ensure they are fully equipped to meet the changing demands of the business."

"AlgoSec, FireMon, ManageEngine, Skybox and Tufin improve the operational and managerial efficiency of our network security platform," said John Maddison, vice president of marketing for Fortinet. "Today's announcement reinforces our commitment to high level integration and compatibility with the network security products and technologies used by our customers."

For more information on Fortinet's partner program please visit:

<http://www.fortinet.com/partners/index.html>

Follow Fortinet Online:

Twitter at: www.twitter.com/fortinet

Facebook at: www.facebook.com/fortinet

YouTube at: <http://www.youtube.com/user/SecureNetworks>

LinkedIn at: <http://www.linkedin.com/company/fortinet>

G+ at: <https://plus.google.com/+fortinet>

About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2012 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

Copyright © 2013 Fortinet, Inc. All rights reserved. The symbols ® and ™ denote respectively federally registered trademarks and unregistered trademarks of Fortinet, Inc., its subsidiaries and affiliates. Fortinet's trademarks include, but are not limited to, the following: Fortinet, FortiGate, FortiGuard, FortiManager, FortiMail, FortiClient, FortiCare, FortiAnalyzer, FortiReporter, FortiOS, FortiASIC, FortiWiFi, FortiSwitch, FortiVoIP, FortiBIOS, FortiLog, FortiResponse, FortiCarrier, FortiScan, FortiAP, FortiDB, FortiVoice and FortiWeb. Other trademarks belong to their respective owners. Fortinet has not independently verified statements or certifications herein attributed to third parties, and Fortinet does not independently endorse such statements.

Notwithstanding anything to the contrary herein, nothing herein constitutes a warranty, guarantee, binding specification or other binding commitment by Fortinet, and performance and other specification information herein may be unique to certain environments. This news release may contain forward-looking statements that involve uncertainties and assumptions. Changes of circumstances, product release delays, or other risks as stated in our filings with the Securities and Exchange Commission, located at www.sec.gov, may cause results to differ materially from those expressed or implied in this press release. If the uncertainties materialize or the assumptions prove incorrect, results may differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Fortinet assumes no obligation to update any forward-looking statements, and expressly disclaims any obligation to update these forward-looking statements.

FTNT-O

Media Contact:

Rick Popko
Fortinet, Inc.
408-486-7853
rpopko@fortinet.com

Investor Contact:

Michelle Spolver
Fortinet, Inc.
408-486-7837
mspolver@fortinet.com

Source: Fortinet

News Provided by Acquire Media