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Fortinet Recognized for Enterprise Firewall Market Penetration

Frost & Sullivan Gives Fortinet "Market Penetration Leadership Award, Enterprise Firewalls, North America"

SUNNYVALE, CA -- (Marketwire) -- 02/12/13 -- Fortinet® (NASDAQ: FTNT) -- a world leader in [high-performance network security](#) -- today announced that it received the "Market Penetration Leadership Award, Enterprise Firewalls, North America" for 2012 by Frost & Sullivan, a leading global industry analyst organization.

The Frost & Sullivan Award for Market Penetration Leadership is presented each year to the company that demonstrates excellence in capturing the fastest measured rate of change of market share within its industry. This award recognizes how fast a company increases its penetration of a market, in terms of revenues or units as specified.

"Fortinet is honored to receive this award as it stands as a testament to the high performance, strong security and unbeatable value that Fortinet's FortiGate family of firewalls provide," said John Maddison, VP of Marketing at Fortinet. "Because of this, Fortinet has experienced 55 percent year over year growth in its enterprise sales, and triple digit growth in the number of large deals of \$1 million or more."

As stated in the Award analysis, "Fortinet's rapid growth in the Enterprise Firewall market is due to its focus on quality and high-performance products."

Additionally, several performance drivers were factored into receiving the Award. These included Fortinet's focus on customer value, recent product performance increases, and strong brand name recognition.

"Enterprise organizations have demanding requirements for security products. Enterprise firewalls must be scalable, reliable and provide cutting-edge features," said Chris Rodriguez, Senior Industry Analyst, Frost & Sullivan. "Fortinet's strong growth in the Enterprise Market was due to aggressive product development and an unwavering focus on product value. This strategy provides customers with the superior protection necessary for a modern enterprise network."

The full Frost & Sullivan Award and analysis is available to download here:
www.fortinet.com/resource_center/analyst_reports/enterprise-firewall.html

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About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2012 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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