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Leading Analyst Firm Data Identifies Fortinet as Security Market Leader

Fortinet has Shipped More Than Two-Million Appliances Since Inception to Global Customers Looking for the Very Best in Cyber Threat Protection

SUNNYVALE, CA -- (Marketwired) -- 08/06/15 -- Fortinet® (NASDAQ: FTNT) -- the global leader in high-performance cybersecurity solutions, today highlighted results from International Data Corporation's (IDC) latest Worldwide Quarterly Security Appliance Tracker report, revealing that Fortinet has shipped more than two-million security appliances since the company's founding in 2000. In addition, IDC reports that Fortinet has shipped more security appliances each year than any other vendor since 2013, and has the largest market share of combined appliance shipments since 2012. This important data reinforces Fortinet's strategy to provide customers across the globe with the most robust platform of integrated, high-performance cybersecurity solutions, from the datacenter to the cloud and everything in between.

IDC Worldwide Quarterly Security Appliance Tracker Highlights (2015Q1):

- 2,014,325 Fortinet security appliances shipped since 2004
- 1,148,916 Fortinet security appliances shipped since 2012; Fortinet shipped 124% units versus their next closest competitor
- Fortinet shipped 139% units versus their next closest competitor in 2013
- Fortinet shipped 168% units versus their next closest competitor in 2014
- Fortinet shipped 171% units versus their next closest competitor in the first quarter of 2015

"Breaking the two-million units shipped milestone is an important win for Fortinet," said Ken Xie, founder, chairman and CEO of Fortinet. "Results like these are not only a reflection of our growth, expansion and market share gains, they also demonstrate the hard work, talent and dedication that our employees and partners bring to work everyday, as we strive to make Fortinet the number one leader in the cybersecurity industry."

A deeper look into the IDC report shows Fortinet has been gaining both revenue and shipment market share in the Datacenter, Enterprise and SMB market segments. Fortinet attributes this ongoing market momentum to a strong customer focus, return on its sales and marketing investments, partner momentum and continuous best-of-breed technology innovation. Recent innovations such as its high-performance Internal Segmentation Firewall (ISFW) solutions further enhance Fortinet's broad security platform by providing additional protection for key data and resources housed inside the network. Backed by Fortinet's FortiGuard Lab's leading threat intelligence and research team, only Fortinet can protect organizations from cyber-threats at every possible entry point to the network.

More information on the IDC Worldwide Security Appliance Tracker can be found here:

http://www.idc.com/tracker/showproductinfo.jsp?prod_id=38

About Fortinet

Fortinet (NASDAQ: FTNT) protects the most valuable assets of some of the largest enterprise, service provider and government organizations across the globe. The company's fast, secure and global cyber security solutions provide broad, high-performance protection against dynamic security threats while simplifying the IT infrastructure. They are strengthened by the industry's highest level of threat research, intelligence and analytics. Unlike pure-play network security providers, Fortinet can solve organizations' most important security challenges, whether in a networked, application or mobile environments -- be it virtualized/cloud or physical. More than 210,000 customers worldwide, including some of the largest and most complex organizations, trust Fortinet to protect their brands. Learn more at www.fortinet.com, or follow Fortinet at the [Fortinet Blog](#), [Google+](#), [LinkedIn](#) or [Twitter](#).

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