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Fortinet(R) Wins 2012 Frost & Sullivan European Information Security Vendor of the Year Award

Award Validates Fortinet's Strength in Enterprise Security Innovation

SUNNYVALE, CA -- (Marketwire) -- 09/28/12 -- Fortinet® (NASDAQ: FTNT) -- a world leader in high-performance network security -- today announced that it has received the 2012 Frost & Sullivan European Information Security Vendor of the Year Award. The announcement was made at Frost and Sullivan's Award Banquet, held at the Jumeirah Carlton Tower, Knightsbridge, London, on Thursday, September 27.

The award is conferred to the technology vendor that has excelled during the past 12 months in Europe. An independent panel of eminent judges -- industry leaders from across the European ICT sector -- as well as Frost & Sullivan's ICT analyst team evaluated the contenders of this award based on their market performance and market strategy, their innovation with new products and services releases and their alignment to key market trends. The award category definition spans security functions including next-generation firewall, IPSec/SSL VPN and IPS.

"Despite challenging business conditions across Europe, Fortinet recorded impressive growth in 2011. The company is one of the few remaining pure-play security vendors that continues to drive meaningful innovation in terms of product functionality and cost/performance to address enterprises' new security challenges that emerge as consequence of increasing mobility and the adoption of cloud computing," said Adrian Drozd, research director at Frost & Sullivan. "We recognize Fortinet as the best information security vendor in Europe because of its strong technology innovation, its unique market performance and its continuous geographic expansion, resulting in strong local presence."

In recognizing Fortinet for this award, Frost & Sullivan highlighted the following differentiators:

- Fortinet reinforced its strong position in the mid-to-large enterprise and datacenter segments, with innovative solutions in the area of high-performance next-generation firewalls, security virtualization and wireless security
- Fortinet has a unique focus on security and has enjoyed business and revenue growth that outpaces competitors
- Fortinet has made strong investments in expanding its presence and business across Europe, in particular with the recruitment and/or opening of offices in Eastern Europe and the Nordics

"We are honored to be recognized by Frost & Sullivan for our market traction and for our value proposition for the enterprise in providing the next generation of network security solutions," said Patrice Perche, Fortinet's senior vice president for international sales and support. "This prestigious award is also recognition of our focus in developing solutions that help protect and control the extended enterprise network, while optimizing performance, simplifying management and reducing costs."

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About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise

-- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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