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## Edward Jones Selects Fortinet to Deliver High-Performance Network Access at Scale to its Data Center and Branch Office Networks Across North America

### Leading Financial Services Firm Chooses Fortinet to Protect More than 13,000 Locations through Single Pane of Glass Cybersecurity Management

SUNNYVALE, Calif., May 08, 2017 (GLOBE NEWSWIRE) --

#### Chris Boedges, chief technology officer, Edward Jones

"It is critical that our branches have responsive, reliable network access to serve our clients. By partnering with Fortinet, we were able to deploy a network architecture to help us improve the delivery of our data with high-performance, more bandwidth and improved redundancy. It was a flawless rollout, from the endpoints in our branch offices to our data centers."

#### News Summary

Fortinet® (NASDAQ:FTNT), the global leader in high-performance cybersecurity solutions, today announced that [Edward Jones](#), a leading North American investment firm, selected Fortinet to deliver automated, high-performance network access across its data centers and more than 13,000 offices in the United States and Canada. Edward Jones is one of the first and largest investment brokerages to run its network on the Internet and partnered with Fortinet to enhance an end-to-end network solution to protect all aspects of its distributed enterprise.

#### Edward Jones' Client First Business Model Puts Performance First in its Network

With more than 7 million clients, Edward Jones is one of the nation's leading suppliers of financial services for individual investors. With a service delivery model based on face-to-face interactions at branch offices in all 50 states, the firm required a broad, automated infrastructure delivering high levels of performance for its online work.

Edward Jones selected Fortinet because of the company's unique position of providing leading solutions with integrated networking capabilities, such as routing and switching, reducing the management complexity and overall cost of the infrastructure rollout.

- 1 Edward Jones deployed a range of [FortiGate Enterprise Firewalls](#) to address its performance-sensitive Internet-based services, as well as its branch offices, including dual-active VPN, intrusion prevention system (IPS), SD-WAN capabilities, and endpoint protection.
- 1 With limited staff at each branch location, Edward Jones wanted to simplify its branch network infrastructure. Fortinet's branch solution provided zero-touch deployment, consolidating capabilities in a single FortiGate unit for a seamless rollout at each branch.
- 1 FortiGate Enterprise Firewalls also help reduce latency, while the significantly higher throughput delivers more available bandwidth to boost the overall speed of business for Edward Jones and its clients.
- 1 FortiManager provides Edward Jones with a single pane of glass for management control of its branch network infrastructure from one console. It also further improves threat visibility and mitigation, and automates policy deployment to meet changing regulations and compliance requirements.

#### Supporting Quote

"We collaborated with Edward Jones to develop a branch network architecture that ensured high resiliency, more bandwidth, and better visibility and correlation from their data centers out to their branch offices. Fortinet is pleased that Edward Jones thoroughly evaluated competing products and concluded that our technology delivered the infrastructure it requires to keep pace with the speed of its business."

- **James Overbeck, vice president of sales at Fortinet**

#### Additional Resources

- 1 Learn more about how Fortinet protects [Financial Services Institutions](#).
- 1 Follow Fortinet on [Twitter](#), [LinkedIn](#), and [Facebook](#).

#### About Edward Jones

Edward Jones, a Fortune 500 company, provides financial services for individual investors in the United States and, through

its affiliate, in Canada. Every aspect of the firm's business, from the types of investment options offered to the location of branch offices, is designed to cater to individual investors in the communities in which they live and work. The firm's 15,000-plus financial advisors work directly with more than 7 million clients. Edward Jones, which ranked No. 5 on FORTUNE magazine's 100 Best Companies to Work For in 2017, is headquartered in St. Louis. The Edward Jones website is located at [www.edwardjones.com](http://www.edwardjones.com), and its recruiting website is [www.careers.edwardjones.com](http://www.careers.edwardjones.com). Member SIPC.

### **About Fortinet**

Fortinet (NASDAQ:FTNT) secures the largest enterprise, service provider, and government organizations around the world. Fortinet empowers its customers with intelligent, seamless protection across the expanding attack surface and the power to take on ever-increasing performance requirements of the borderless network - today and into the future. Only the Fortinet Security Fabric architecture can deliver security without compromise to address the most critical security challenges, whether in networked, application, cloud, or mobile environments. Fortinet ranks #1 in the most security appliances shipped worldwide and more than 310,000 customers trust Fortinet to protect their businesses. Learn more at <http://www.fortinet.com>, the [Fortinet Blog](#), or [FortiGuard Labs](#).

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