



## Fortinet Wins Five "Best Channel Product" Awards From Business Solutions Magazine

### Resellers Vote FortiClient(TM), FortiGate(TM)-80C, FortiWeb(TM)-1000C, FortiAP(TM) 220B & FortiMail(TM) 3000C as Top Endpoint Client, UTM, Web Content Filtering, Wireless Access Point & Email Security Products

SUNNYVALE, CA -- (MARKET WIRE) -- 08/01/11 -- Fortinet® (NASDAQ: FTNT) -- a leading network security provider and the worldwide leader of unified threat management (UTM) solutions -- today announced the company's FortiClient™, FortiGate™ 80C, FortiWeb™ 1000C, FortiAP™ 220B & FortiMail™ 3000C won Best Channel Product awards from Business Solutions magazine, taking honors in the categories of Endpoint Client, UTM, Web Content Filtering, Wireless Access Point (WAP) & Email Security. The awards were voted on by over 1,400 value-added resellers (VARs) and judged based on richness of features/functionality, product reliability/durability, ease of integration, ease of upgrade and VARs ability to service.

"Today's award wins truly validates our corporate ideology, which is to produce and manufacture the best-in-class network security products in the industry," said Patrick Bedwell, vice president of product marketing at Fortinet. "We are very pleased to be recognized by our reseller community and look forward to enhancing our relationship with them in the future by delivering the most innovative products in the marketplace."

#### *Survey Methodology*

In the January 2011 issue, Business Solutions magazine (BSM) surveyed their VAR subscribers and asked them to rate their vendors in seven categories. To ensure the statistical accuracy of the survey, BSM partnered with Penn State University to help determine the final results. A total of 11,711 votes were cast, making it one of the largest survey responses in BSM's history. Ballots that could not be verified as BSM reseller subscribers were eliminated. Ballots where blatant "down rating" of competitive products took place were removed. Products that received too few votes to be considered a reasonable sampling for that technology category were excluded from consideration. The technology categories that were open for voting this year included: Bar Code Labeling Software; Bar Code Printers; Mobile Printers; Handheld Computers; Handheld Scanners; Access Control; DVR/NVR; VMS; Video Surveillance; Network Scanners; Production Scanners; MFPs; ECM Software; Forms Processing Software; Notebooks; Digital Signage; Power Protection; Email Security; Web Content Filtering; Endpoint Security; UTM; Backup & Disaster Recovery; Data Management Software; NAS; SAN; Virtualization; Retail POS; Hospitality POS; All-In-One POS; Receipt Printers; Cash Drawers; Bar Code Scanners; POS Systems; Payment Processing; Servers; Switches; Routers; Wireless Networking; WAPs; Managed Services; UC; IP PBX and IP Phones.

For more information about Fortinet products please visit [www.fortinet.com](http://www.fortinet.com)

#### *About Fortinet ([www.fortinet.com](http://www.fortinet.com))*

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2010 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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