

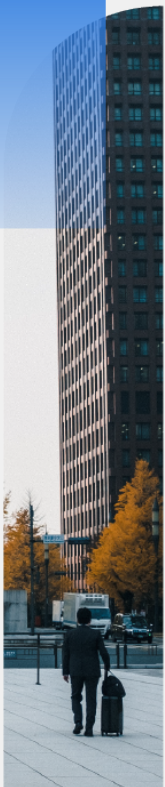


FORTINET®

ACCELERATE 2021

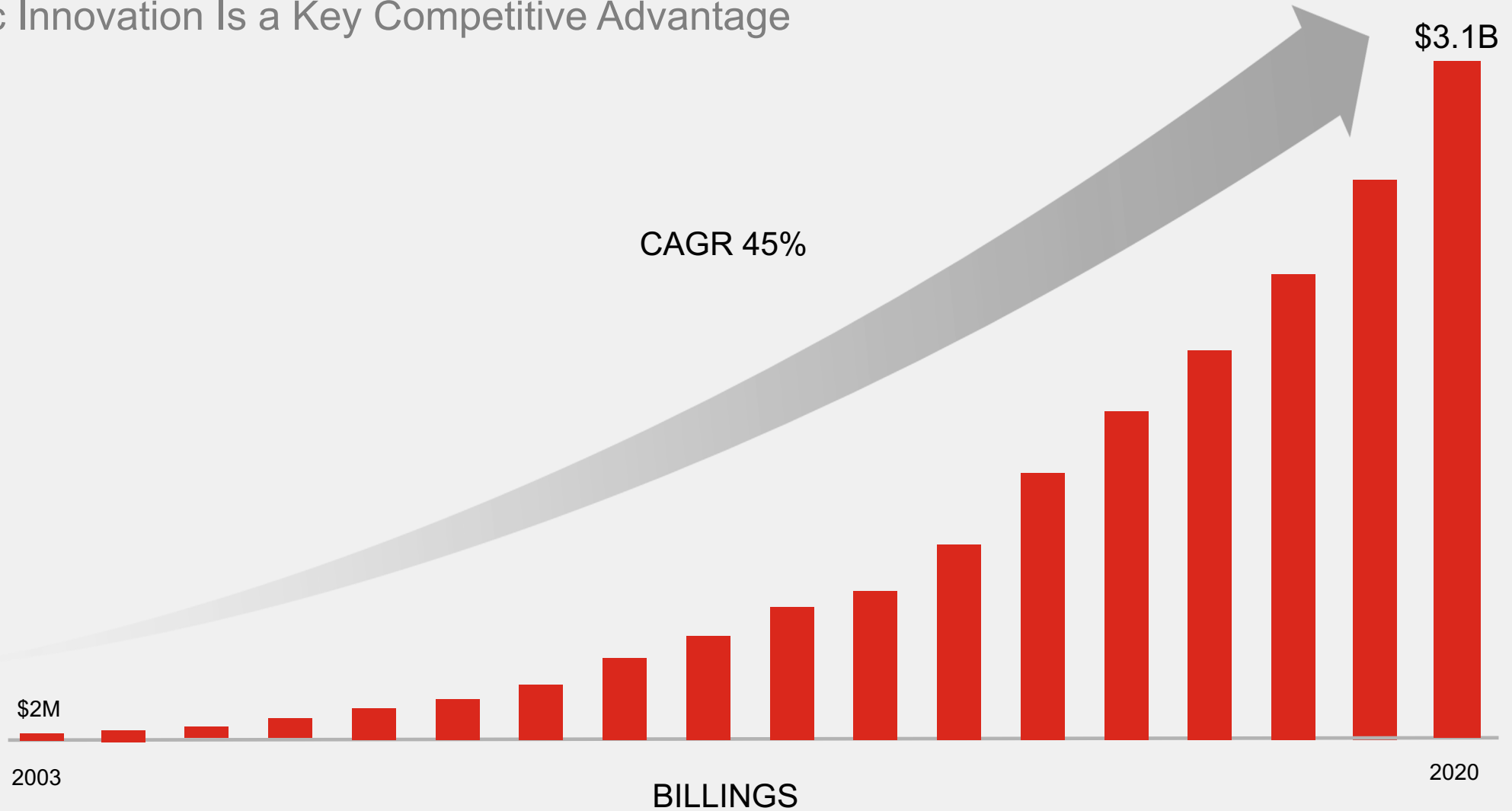
Winning Cybersecurity Strategies

Ken Xie
CEO & Founder

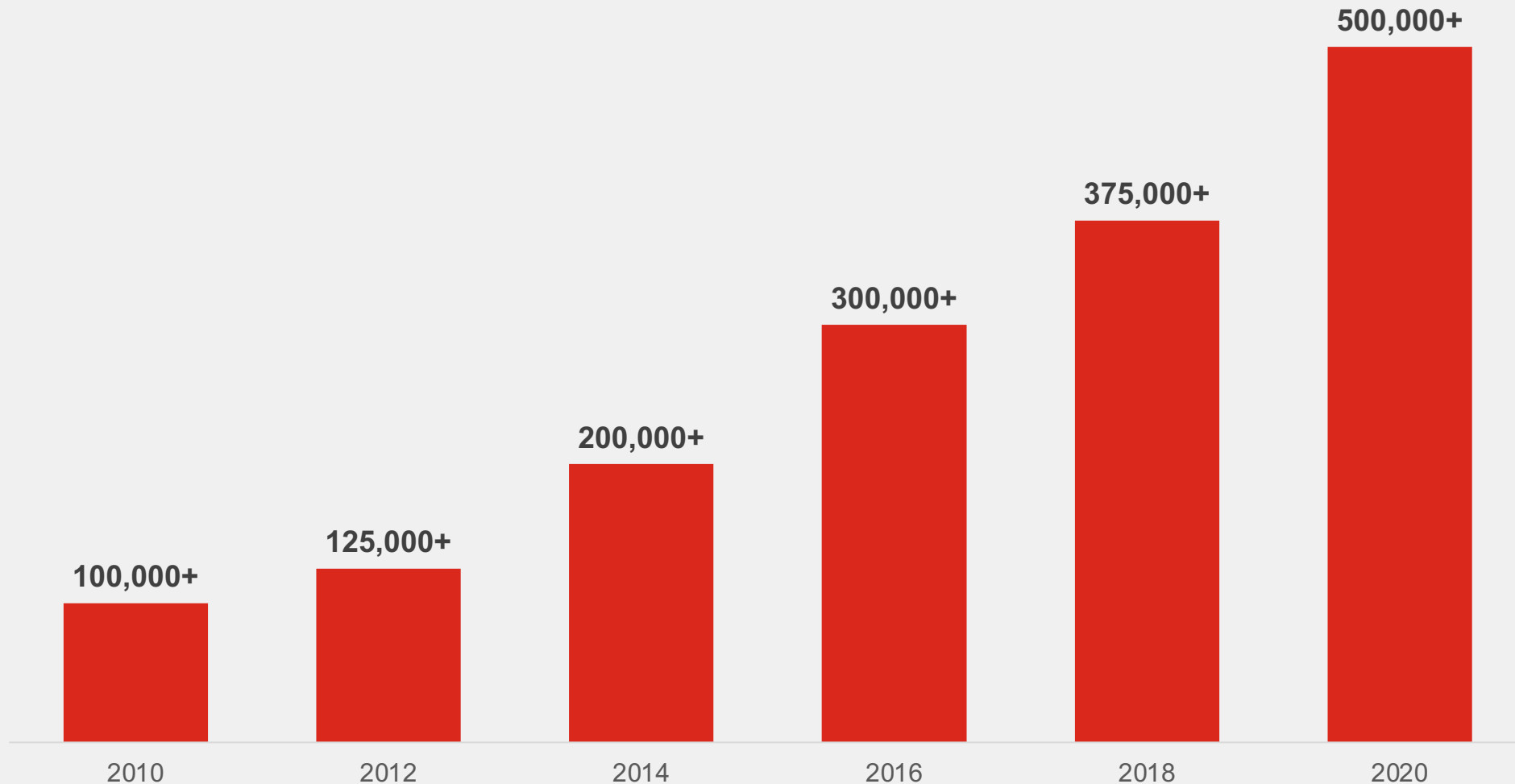


Consistently Growing Faster Than The Market

Organic Innovation Is a Key Competitive Advantage



More Than Half A Million Organizations & Governments Look to Fortinet for Protection



Excellent Shareholder Value and Return

	2 YEAR	5 YEAR	Since IPO
FTNT Rank	1 st	1 st	1 st
FTNT	111%	377%	2276%
CHKP	29%	63%	301%
PANW	89%	102%	746%

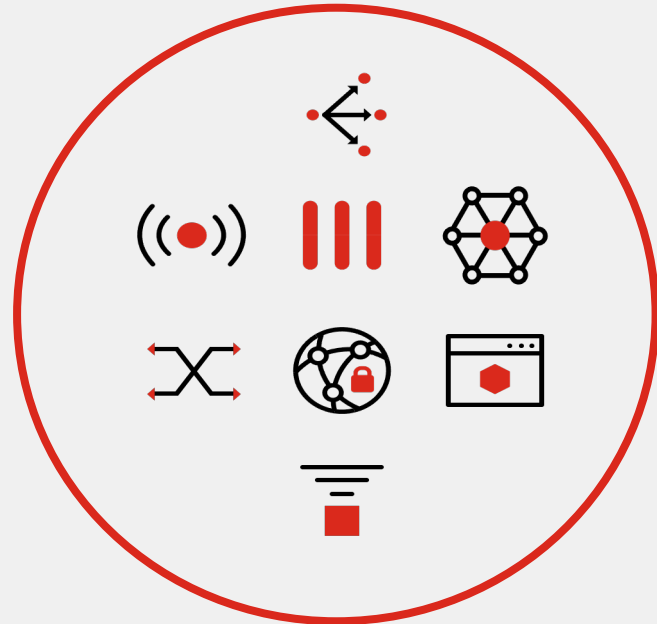


Broadest Portfolio of Solutions End-To-End

Users & Devices



Networks



Applications

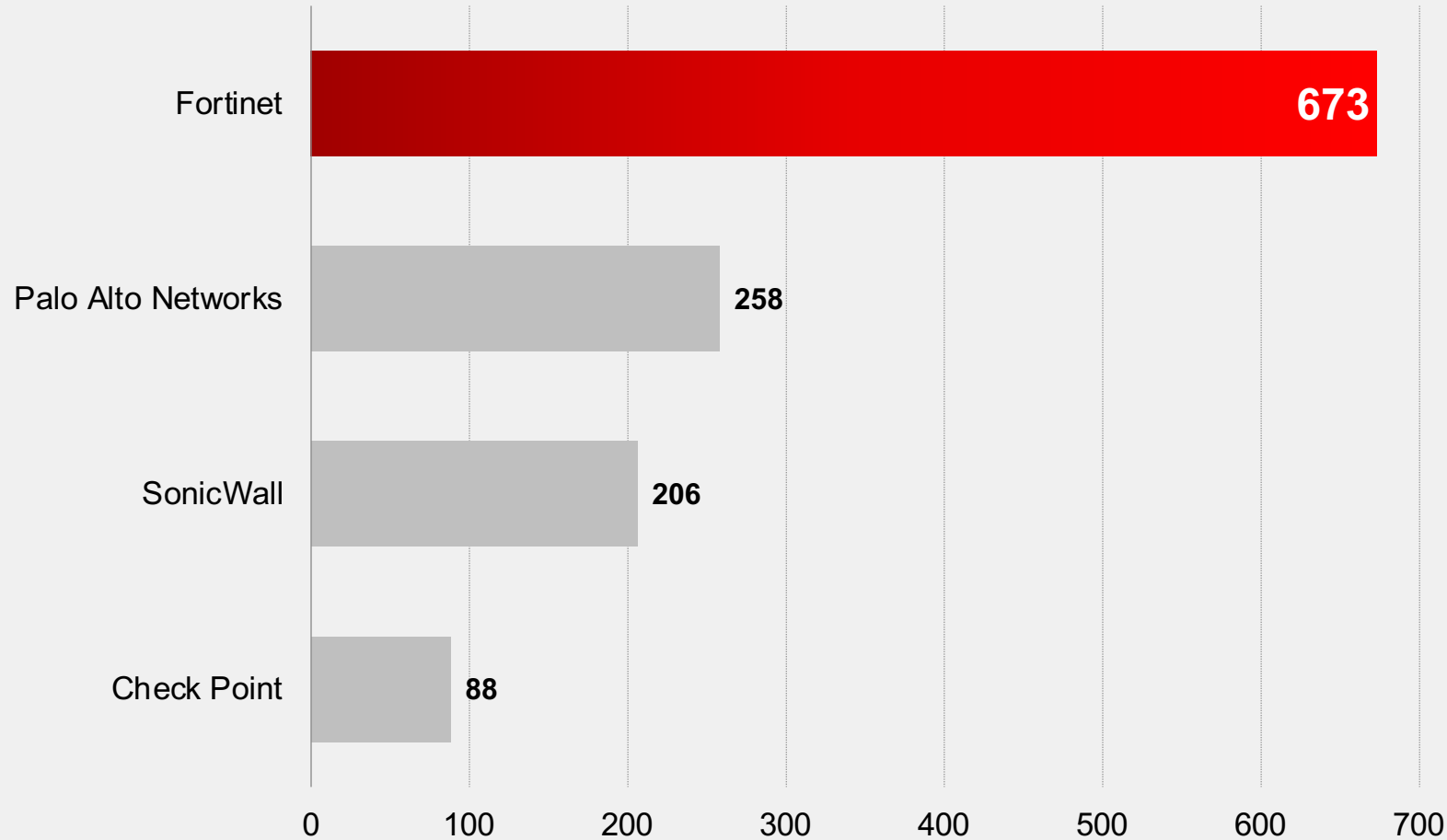


Security



We Lead The Industry In Innovation

Greater than 2x As Many U.S. Patents⁽¹⁾ Issued As Our Competitors



#1 Pure Play Firewall Security Innovator

673 U.S. Patents⁽²⁾

43 Int'l Patents

716 Global Patents



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(1) Number of patents issued as listed by the U.S. Patent and Trademark Office as of December 31, 2020.

(2) Fortinet's patent count is on a consolidated basis, and the patent count of competitors is for the parent company only.

Best Business Model and Credit Rating in the Cyber Security Industry

Built To Last For The Long-Term

S&P Global



“Fortinet has demonstrated its technology leadership and innovation in network security through a track record of consistent revenue growth, market share gains”

MOODY's



“The Baa1 rating reflects Fortinet's very good competitive position in the large and growing Network Security market, strong growth prospects.”



Cybersecurity Winning Strategies

Cybersecurity Platform Across Endpoint, Network and Cloud

Convergence of
Networking and Security
at New Network Edges



**Security-driven
Networking**

More users off Network and
more Devices IP Enabled
(IoT/OT)



**Zero Trust
Access**

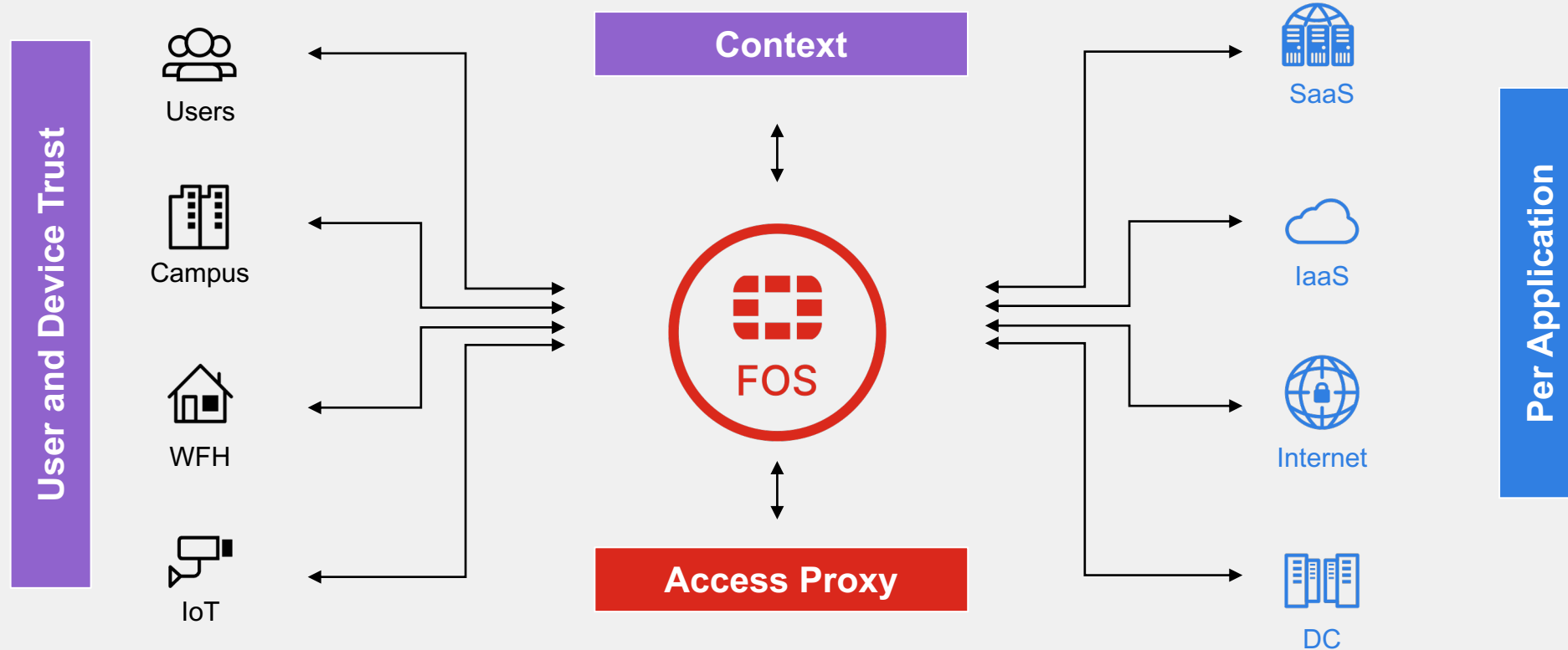
Applications continue
to move across
different Clouds



**Infrastructure
Security**

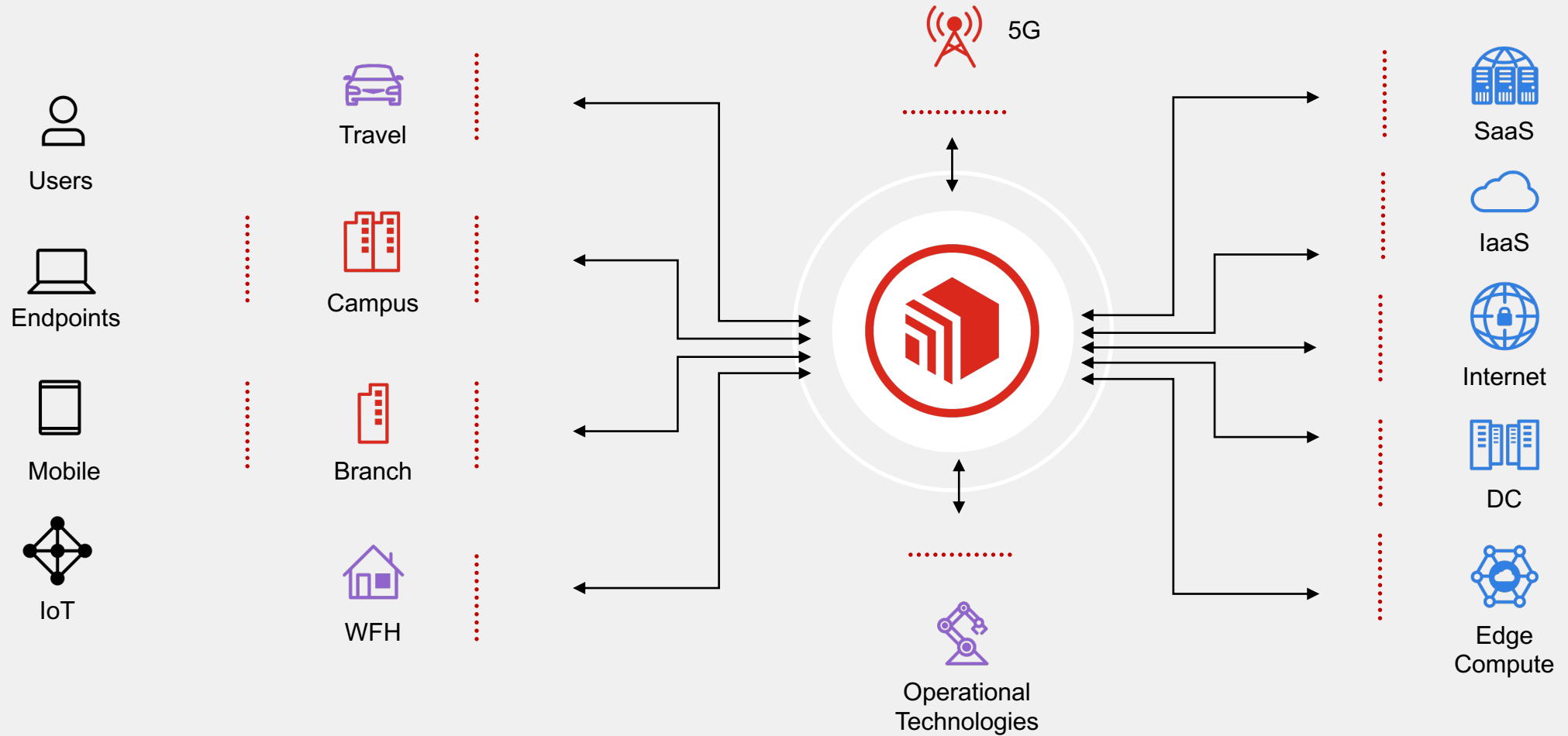
Secure Application Access Anytime and Anywhere

Zero Trust Access (ZTA)



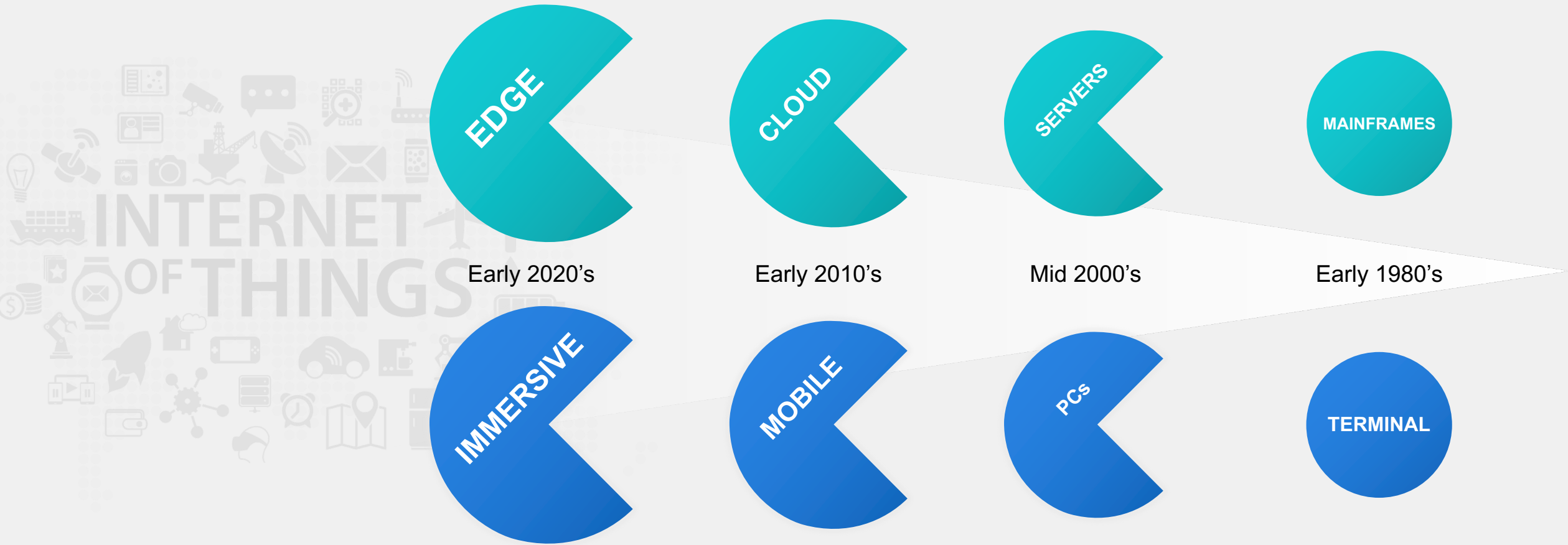
Fortinet Protects All Network Edges - SASE

Security-driven Networking



“The Edge Will Eat The Cloud” – Gartner*

Organizations Moving to Adaptive Cloud Security



*Data provided by Thomas Bittman, Gartner

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Fortinet Security Fabric

Broad

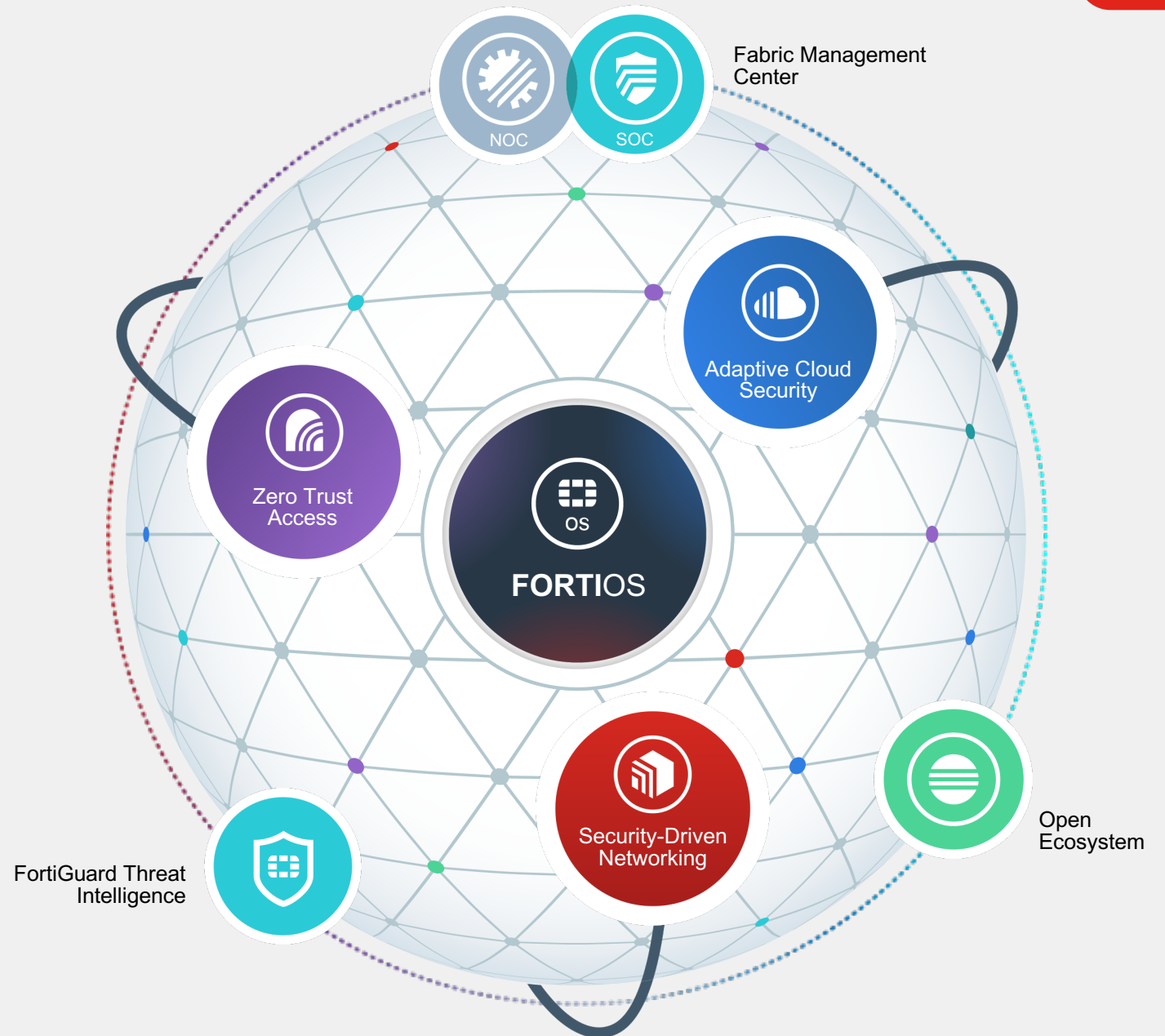
visibility and protection of the entire digital attack surface to better manage risk

Integrated

solution that reduces management complexity and shares threat intelligence

Automated

self-healing networks with AI-driven security for fast and efficient operations



Introducing FortiOS 7.0

300+ New Features

SASE

Cloud Edge
Security

ZTNA

Integrated Zero Trust
Network Access

SD-WAN

WAN Edge
Security

SD-Branch

Integrated Wi-Fi 6

5G

LTE Edge

Endpoint

Extended
Detection and
Response (XDR)

Threat Intelligence

Video Filtering

Security Operations

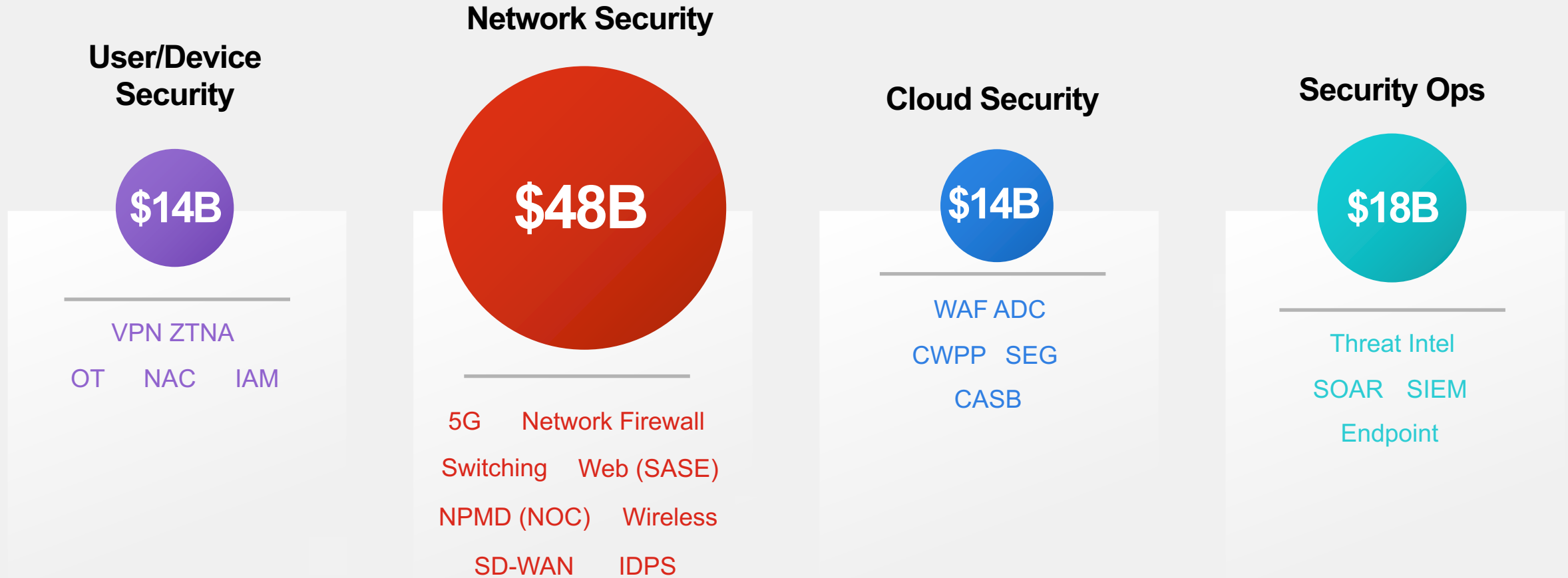
SoC as a Service

AND MUCH MORE...



One Opportunity - TAM \$93B+ by 2024

2020: \$65B, Growing 4YR CAGR of 9.7%



Source: Fortinet estimates based on recent Gartner research

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Long-term R&D Investment to Support Organic Growth



New Global HQ expected completion in **March 2021**



Fortinet Corporate Social Responsibility

CSR VISION

We are committed to creating sustainable, long-term value for all our stakeholders including our employees, customers, partners, shareholders, and society in general.

FOCUS AREAS



Environment



Business & Innovation



People & Communities



Governance & Ethics

CONCRETE IMPACT

- | | | | |
|--|---|---|---|
| <ul style="list-style-type: none">• 2M\$ COVID-19 donation matching fund• 950,000+ free self-paced training courses• Fortinet Foundation | <ul style="list-style-type: none">• 575K+ NSE certifications• Fortinet Academy: 380+ academies/8,700+ students• IBM SkillsBuild Program | <ul style="list-style-type: none">• Product Energy Efficiency: 3X-16X higher than competition• WEF Partnership Against Cybercrime & Cybersecurity Learning Hub | <ul style="list-style-type: none">• 716 Issued Patents• LEED Gold new corporate HQ• Among Top25 Tech companies with the most gender diverse board |
|--|---|---|---|



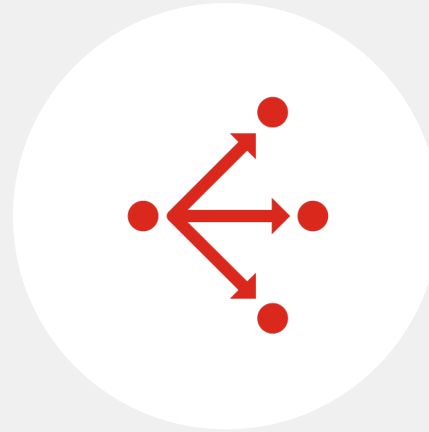
Key Takeaways for 2021

We will continue to expand our platform



Fortinet Security Fabric
into new markets like
SASE, ZTNA, Cloud, 5G

On track to be #1



in SD-WAN and
Security-Driven Networking

Growth in 2021



FortiOS and NP7



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ACCELERATE 2021