



November 19, 2012

## Ariston Thermo Standardizes on Fortinet for Global Security

### Fortinet Solutions Provide Network and Messaging Security to the Leading Thermic Manufacturer

SUNNYVALE, CA -- (Marketwire) -- 11/19/12 -- [Fortinet®](#) (NASDAQ: FTNT) -- a world leader in [high-performance network security](#) -- today announced that Ariston Thermo Group, the worldwide leader in thermic comfort manufacturing, has deployed [FortiGate®](#) network security appliances to protect a network of 2,000 employees across 70 locations around the world. The manufacturer has also implemented Fortinet's [FortiMail®](#) secure messaging solution to protect 3,500 mailboxes from spam and other malware targeting emails. Fortinet products were chosen primarily for their features, performance and ease of management.

Ariston Thermo Group offers a full range of products, systems and services that provide heating and hot water and are designed for maximum comfort and minimum energy consumption. With 6,700 employees worldwide and total revenues of 1.25 billion euros, Ariston Thermo Group is present in over 150 countries and annually sells 6.4 million products that are manufactured in 19 production sites spread across 10 countries.

Ariston Thermo Group decided to make changes to its security infrastructure to achieve greater flexibility, performance and centralized management. For firewall protection, the company selected Fortinet's FortiGate-620B over competing products from Cisco, Juniper and Palo Alto Networks because of its breadth of integrated security functions, virtualization capabilities and configuration flexibility. For secure messaging, Ariston Thermo Group selected Fortinet's FortiMail-400B because of its superior anti-spam functionality and reporting capabilities.

"The virtualization environment provided by Fortinet allowed us to simplify the firewalling configuration. The new implementation has made the infrastructure more manageable, more flexible, more robust and reliable," said Laura Laici, team leader of the Technological Competence Center at Ariston Thermo Group. "And FortiMail provided us with a strong anti-spam service and streamlined reporting. Fortinet's appliance also simplifies our log search, which saves time and results in fewer calls to our help desk."

In order to consolidate all the branch offices' Internet accesses into one centralized access, Ariston Thermo Group has implemented a centralized Internet architecture from its global headquarters in Fabriano, Italy. At the network perimeter, the implementation of a cluster of FortiGate-620B appliances in redundant configuration provides broad network security and, thanks to virtualization, enables the routing functionality required for the Internet access consolidation across Europe. Ariston Thermo also deployed FortiGate-111C devices, in order to benefit from the same security functions -- including firewall, IPS, application control, anti-virus and Web filtering -- in Vietnam and India local networks.

In a second stage, for messaging security, Ariston Thermo Group has deployed a cluster of FortiMail-400B appliances to protect against malware coming from Web and mobile traffic. The solution helps protect email traffic across Europe, Russia and Vietnam. It processes 75,000 emails per day and allows for centralized Internet access, standardization and increased reliability.

"Ariston Thermo is a long-standing customer of ours that has taken advantage of our broad product portfolio to standardize their network security worldwide," said Patrice Perche, senior vice president of International Sales & Support at Fortinet. "We help many global manufacturing organizations reduce the complexity of securing their network by providing solutions that allow scalable and broad protection against network-level and content-level threats without degrading performance of critical applications or network availability."

For more information on Fortinet's FortiGate products, please visit: <http://www.fortinet.com/products/fortigate/index.html>

For more information on Fortinet's FortiMail products, please visit: <http://www.fortinet.com/products/fortimail/index.html>

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About Ariston Thermo Group ([www.aristonthermo.com](http://www.aristonthermo.com))

Ariston Thermo is one of the world's leading company in heating and water heating. In 2011 the Group achieved a total

turnover of EUR 1.25 billion and turned out 6.4 million products from 19 production sites in 10 countries; it has 6,700 employees and 47 companies in 30 countries, with a distribution network covering more than 150 countries. The Group offers a full range of products, systems and services, mostly under the Ariston, Elco, Chaffoteaux and Racold brands. Ariston Thermo's commitment to energy efficiency is expressed through its constant stream of new solutions based on renewable energy sources such as solar thermal systems and electric heat pumps as well as improvement of the efficiency of traditional products (such as boilers and water heaters) and investment in new projects for the future, including micro-cogeneration systems. The underlying objective is to offer an optimal combination of comfort, energy savings and care for the environment.

About Fortinet ([www.fortinet.com](http://www.fortinet.com))

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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Media Contacts:

Rick Popko

Fortinet, Inc.

408-486-7853

[Rpopko@fortinet.com](mailto:Rpopko@fortinet.com)

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