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Fortinet Expands Americas Sales Leadership Team With Addition of Two New Vice Presidents

Industry Sales Leaders Eric Mann and Mike Bossert Join Leading Cyber Security Organization to Further Grow Enterprise and Mid-Enterprise Markets

SUNNYVALE, CA -- (Marketwired) -- 07/14/15 -- [Fortinet®](#) (NASDAQ: FTNT), the global leader in high-performance cyber security solutions, today announced that industry-veterans Eric Mann and Mike Bossert have joined the company's leadership team, as sales vice presidents focused on continued expansion and growth of the enterprise and mid-enterprise market segments.

Mann is a 25-year sales veteran who joins Fortinet after a long tenure as a sales leader with NetApp, having most recently held the role of senior vice president and general manager of NetApp's Americas sales organization, with nearly \$3 billion in revenue. During his time with the company, Mann was responsible for leading a dynamic 1,500-person organization and was instrumental in doubling the Americas revenue by \$1.3 billion over five years, increasing market share by five points to 17 percent, and improving customer loyalty. Over the course of his 12-year tenure, NetApp annual revenues grew from approximately \$800 million to well over \$6 billion. Prior to his time with NetApp, Mann also held sales leadership roles with organizations including StorageApps and EMC.

Bossert brings 15-years of experience in the network security space to his new role at Fortinet, most recently having held the position of executive vice president of sales for FishNet Security (now Optiv), where he led the company to record growth and generated revenues topping \$750 million in 2014. In his new role at Fortinet, he will be responsible for driving revenue for Fortinet through the sale of its solutions and services to mid-market organizations throughout the Americas.

"Both Eric and Mike bring an extremely enterprise customer-centric approach to our team, with a focus on understanding customer needs and ensuring our solutions meet their unique requirements," said Pete Brant, SVP of Americas Sales for Fortinet. "I'm confident both leaders can add value to our business by building and expanding relationships with key customers and partners and working to enhance our sales organization to continue our growth strategy in the enterprise and mid-enterprise markets."

About Fortinet

Fortinet (NASDAQ: FTNT) protects the most valuable assets of some of the largest enterprise, service provider and government organizations across the globe. The company's fast, secure and global cyber security solutions provide broad, high-performance protection against dynamic security threats while simplifying the IT infrastructure. They are strengthened by the industry's highest level of threat research, intelligence and analytics. Unlike pure-play network security providers, Fortinet can solve organizations' most important security challenges, whether in networked, application or mobile environments -- be it virtualized/cloud or physical. More than 210,000 customers worldwide, including some of the largest and most complex organizations, trust Fortinet to protect their brands. Learn more at <http://www.fortinet.com>, the [Fortinet Blog](#) or [FortiGuard Labs](#).

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Image Available: <http://www.marketwire.com/library/MwGo/2015/7/13/11G047485/Images/EricMann-1408785152804.jpg>

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Media Contact

Andrea Cousens

Fortinet, Inc.

310-270-8903

acousens@fortinet.com

Investor Relations Contact

Michelle Spolver

Fortinet, Inc.

408-486-7837

mspolver@fortinet.com

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