



Fortinet's Kendra Krause Recognized by Everything Channel's CRN Magazine as One of the Top 100 Women in the Channel

SUNNYVALE, Calif. - Aug 24, 2009 – Fortinet, Inc., a provider of network security appliances and unified threat management (UTM) solutions, today announced that Kendra Krause, the company's vice president of channel sales, has been recognized by Everything Channel's CRN Magazine as one of the Top 100 Women in the Channel. The Top 100 Women in the Channel were chosen by the editors of the magazine based on their achievements as executives and the amount of influence they wield over the technology channel.

Krause is responsible for strategy and management of channel sales, enablement and marketing programs for Fortinet's channel partners around the globe. She plays a pivotal role in supporting Fortinet's channel-focused sales model. With more than 10 years of channel experience, Krause has helped Fortinet create a team entirely dedicated to help partners plan, support and drive their businesses. Under her leadership, Fortinet's channel account team has grown significantly, establishing a strong support system for the company's FortiPartner program. The program recently earned Everything Channel's Company of the Year award for the Network Security Appliances category of the Everything Channel 2009 ARC Awards. In addition, Fortinet also received certification as a Five-Star Partner from Everything Channel for the third consecutive year in 2009, an acknowledgement of the strength of Fortinet's FortiPartner Program for IT integrators, solution providers, resellers and consultants.

"We are very pleased and honored that Everything Channel has once again recognized Kendra as a champion of the channel community and a strong asset for Fortinet," said Michael Valentine, vice president of Americas sales and support, Fortinet. "Kendra and her team have worked hard not only to maintain our channel program in a tough economy, but also to innovate and invest in our partners during a time when they need vendor support the most."

"We are very pleased to see women executives reaching the highest levels in a wide range of dynamic companies. It is with great pleasure that we honor the women that have made a profound impact in the technology marketplace. We offer our congratulations to Kendra for her significant contributions to our industry," said Robert C. DeMarzo, senior vice president and editorial director, Everything Channel.

For more information on the FortiPartner program, go to <http://www.fortinet.com/partners/>.

A special feature of the Top 100 Women of the Channel is in the August issue of CRN Magazine and expanded coverage will be featured online at www.channelweb.com.

Everything Channel(www.everythingchannel.com, www.channelweb.com)

Everything Channel is the one-stop shop for managing and accelerating technology sales. From branding and recruiting to marketing and sales, Everything Channel offers technology marketers the unmatched breadth and depth of global brands and market intelligence combined with unparalleled audience loyalty and credibility serving all technology sales channels through an extensive database. Everything Channel provides innovative field sales and marketing solutions to arm the sellers of technology with the resources they need to achieve measurable and significant results.

About United Business Media Limited(www.unitedbusinessmedia.com)

UBM (UBM.L) focuses on two principal activities: worldwide information distribution, targeting and monitoring; and, the development and monetization of B2B communities and markets. UBM's businesses inform markets and serve professional commercial communities - from doctors to game developers, from journalists to jewelry traders, from farmers to pharmacists – with integrated events, online, print and business information products. Our 6,500 staff in more than 30 countries are organized into specialist teams that serve these communities, bringing buyers and sellers together, helping them to do business and their markets to work effectively and efficiently.

About Fortinet (www.fortinet.com)

Fortinet is a leading provider of network security appliances and the market leader in Unified Threat Management or UTM. Fortinet solutions were built from the ground up to integrate multiple levels of security protection--including firewall, antivirus, intrusion prevention, VPN, spyware prevention and antispam -- designed to help customers protect against network and content level threats. Leveraging a custom ASIC and unified interface, Fortinet solutions offer advanced security functionality that scales from remote office to chassis-based solutions with integrated management and reporting. Fortinet solutions have won multiple awards around the world and are the only security products that are certified in five programs by ICSA Labs: Firewall, Antivirus, IPSec VPN, Network IPS and Antispam. Fortinet is based in Sunnyvale, California.

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