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Fortinet Maintains Leadership Position in Unified Threat Management Market for 5th Consecutive Year According to Leading Market Research Firm

Frost & Sullivan Findings Confirm Fortinet Earned the Largest Share of Global 2011 UTM Market Revenue

SUNNYVALE, CA -- (Marketwire) -- 01/03/13 -- Fortinet® (NASDAQ: FTNT) -- a world leader in high-performance network security -- today announced the company continues to maintain its market leadership position in the global Unified Threat Management (UTM) market according to Frost & Sullivan. In its November 2012 report titled "Analysis of the Global Unified Threat Management (UTM) Market: Enterprise Features and Product Value Propel Market Growth," Frost & Sullivan research confirms that Fortinet generated 20.5% of global 2011 UTM market revenue, a market leadership position nearly six percentage points greater than the closest competitor.

The Frost & Sullivan report also provides an analysis of the competitive environments in the Americas and EMEA markets that examines key factors including: price, value, ease of use and management, network performance and features. Fortinet is declared the definitive market leader for each of these strategic markets based on market penetration and ability to meet market demand variables.

According to the analysis contained in the Frost & Sullivan report, Fortinet's global market strengths are due, in part, to "Strong reputation in UTM, wide breadth of security coverage and strong adoption by MSSP partners." In addition, the report's Competitor Strategy Evaluation assigns Fortinet "excellent" scores for performance/scalability and breadth of product line.

"UTM products are in demand in all vertical industries and globally," said Chris Rodriguez, senior industry analyst, Network Security with Frost & Sullivan and co-author of the UTM market report. "The UTM market is a high-growth market that is forecasted to grow at an annual rate of 17.3 percent from 2011 to 2016."

According to Frost & Sullivan, a UTM product is a multi-function, next generation firewall solution. The basic functional requirements for UTM classification are stateful inspection, next-generation firewall (NGFW), intrusion prevention system (IPS), virtual private networking (VPN), gateway anti-virus (AV), anti-spam and Web content filtering. That said, Frost & Sullivan states that the definition of UTM continues to expand as vendors add new functionality such as anti-bot software, distributed denial of service (DDoS) protection and data leakage prevention (DLP).

With the introduction of FortiOS 5, Fortinet has enhanced the functionality within its entire unified threat management (UTM) product line with a focus on three specific capabilities:

- Single Point of Policy, Reporting and Log Management
- Full Suite of Security Technologies
- Broadest Set of Models at Industry Leading Price-Points

Single Point of Policy, Reporting and Log Management
A single point of policy, reporting and log management allows distributed networks to be managed effectively across multiple security applications. Appliance, virtual machine and cloud deployment options allow customers to select the right model for their particular environment.

Full Suite of Security Technologies
Each FortiGate features a full suite of security applications that includes NGFW, SSL and IPsec VPN, application control, IPS, Web content filtering, gateway antimalware, on-device sandboxing, cloud-based IP reputation management, antivirus (AV), integrated wireless access controller, antispam, WAN optimization, anti-DDoS, vulnerability management, identity management and DLP.

Broadest Set of Models at Industry Leading Price-Points
Customer network environments, including data centers, campus environments, remote offices and small businesses are all under tremendous pressure to achieve seemingly incompatible requirements: increased performance while increasing security. Fortinet delivers on these two essential criteria across a wide range of models. For high-end models, multiple discrete processors are used to achieve high throughput across all applications, while price/performance is maintained at the low end through a custom system-on-a-chip (SoC), which incorporates multiple processor functionalities into a single, cost-effective yet powerful processor.

"Our continuing UTM market leadership, as confirmed by Frost & Sullivan, is a testament to the vision and ingenuity of our product development teams," said Ken Xie, founder, president and CEO of Fortinet. "What's clear is that our customers want choices when it comes to deploying the right security solutions, which is why we're relentless in converting our R&D efforts into groundbreaking products that address the constantly changing security landscape."

The full report can be downloaded from:
http://www.fortinet.com/resource_center/analyst_reports/utm_market_frost_sullivan_report.html

About Fortinet (www.fortinet.com)
Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2011 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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