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Fortinet Launches New Rugged, Industrial-Grade Devices to Connect and Secure Critical Infrastructure

Expanded Line Offers the Only Integrated Solution of Network, Security and Wireless Devices for Industrial Customers That Operate in Harsh Physical Environments

SUNNYVALE, CA -- (Marketwired) -- 12/09/14 -- Fortinet® (NASDAQ: FTNT) -- a global leader in high-performance network security -- is continuing to blaze new trails in critical infrastructure markets with four new "Rugged" products -- networking, security and wireless devices purpose-built to meet the demanding standards of public utilities, oil and gas, mining, manufacturing and the transportation industries that operate in harsh physical environments. The release of the FortiGate Rugged 60D, FortiGate Rugged 90D, FortiAP 222C and FortiSwitch 112D-PoE, marks another important step in the company's already strong and growing critical infrastructure presence, which has expanded to include securing seven of the top 10 global petroleum refiners and six of the top 10 global utilities.

"The dangers to our critical infrastructure from foreign and domestic cyber-attacks have increased dramatically in recent years. No sector is without exposure. Electric power generation and distribution, transportation, water, oil and gas just to name a few," said Steve Keefe, president of Patriot Technologies. "Fortinet's 'Rugged' line makes it possible to apply enhanced levels of security in some of the most demanding environments, enabling better visibility, manageability and control to our countries critical assets and security."

The Critical Infrastructure Challenge:
Critical infrastructure and other businesses that rely on industrial control systems face unique and growing security issues. Threats have evolved into highly sophisticated and targeted assaults leveraging multiple attack vectors to penetrate networks and steal valuable information. These include disruption of critical services, environmental damage and prospective widespread harm.

In addition, distributed critical infrastructure is often located in places that are physically inaccessible, lack connectivity, subject to intemperate climate or otherwise constrained by limited space. As a result, traditional security solutions intended for indoor environments are often ill-equipped to operate under duress or in harsh conditions.

"Fortinet allows customers to protect themselves from attack at the very point where they are most vulnerable. If cyber criminals want to break into an environment, they're generally not going to break into a datacenter, they're breaking into a remote location a thousand miles away. Pushing those controls out allows you to create a defense perimeter at the far regions of the network -- but those far regions are often subject to extreme conditions," said Andrew Plato, CEO of Anitian, a security intelligence and risk management firm. "It's not feasible to be putting SOHO type equipment in these locations, you need a purpose-built device. A failure of that equipment isn't just an annoyance -- it's critical downtime and a plane ride. A very long plane ride for some of them."

And finally critical infrastructure, which leverages Operational Technology applications, hardware and networks, relies on different communication protocols, older operating systems and more industry-specific applications than Information Technology systems. All of these factors -- sophisticated threats, harsh conditions and proprietary systems -- make it more difficult to increase security for industrial control systems.

"Vital systems such as utilities and manufacturing face harsh conditions and a proliferation of new attacks that pose numerous threats to public well-being and safety," said John Maddison, vice president of marketing products for Fortinet. "Addressing these unique problems, Fortinet's new Rugged products enable customers to reduce the risk of catastrophic security incidents to critical infrastructure that could put public health and safety in jeopardy."

The Rugged Advantage:
Fortinet's rugged and outdoor products are industrially-hardened appliances that deliver enterprise-class connectivity and security for critical control systems facing malicious attacks, as well as extreme weather and other demanding physical environments. Dedicated security appliances, expert security intelligence powered by FortiGuard Labs with an emphasis on ICS threats and systems plus consolidated wired and wireless networking, combine to meet both the most demanding security requirements and environmental conditions for customers.

Features include:

- Industrial control-specific capabilities, such as application awareness and protocol support, in form factors designed in

accordance with international substation automation standards, IEC 61850-3 and IEEE 1613, and fan-less, cable-less design.
- Integrating switching and wireless access that delivers connectivity as well as security for automated systems anywhere in the world
- Strong remote configuration and management, as well as central monitoring and reporting to ensure high availability and demonstrated compliance capabilities.

Availability:
The FortiGate Rugged 60D and FortiAP 222C are currently available. The FortiSwitch 1112D-PoE and FortiGate Rugged 90D are expected to be available later in Q4. For more information, please visit is
http://www.fortinet.com/resource_center/solution_briefs/unique-challenges-securing-industrial-control-systems.html

About Fortinet
Fortinet (NASDAQ: FTNT) helps protect networks, users and data from continually evolving threats. As a global leader in high-performance network security, we enable businesses and governments to consolidate and integrate stand-alone technologies without suffering performance penalties. Unlike costly, inflexible and low-performance alternatives, Fortinet solutions empower customers to embrace new technologies and business opportunities while protecting essential systems and content. Learn more at www.fortinet.com, or follow Fortinet at the Fortinet Blog, Google+, Linkedin or Twitter.

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Media Contact
Stefanie Hoffman
Fortinet, Inc.
408-486-5416
shoffman@fortinet.com

Investor Relations Contact
Michelle Spolver
Fortinet, Inc.
408-486-7837
mspolver@fortinet.com

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