



June 28, 2017

## **Fortinet Named a Leader in the 2017 Gartner Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls) for the 8th Consecutive Time**

### **Fortinet Positioned the Highest for Ability to Execute in the UTM Market**

SUNNYVALE, Calif., June 28, 2017 (GLOBE NEWSWIRE) --

#### **John Maddison, senior vice president of products and solutions at Fortinet**

"Fortinet is proud to be recognized as a leader in the Gartner Magic Quadrant for Unified Threat Management for the eighth consecutive time. As a pioneer and consistent leader of UTM solutions, Fortinet is constantly innovating our technologies to deliver the end-to-end security and high-performance networking to serve as the foundation for thousands of SMB and distributed enterprise IT infrastructures."

#### **News Summary**

[Fortinet](#)® (NASDAQ:FTNT), the global leader in high-performance cybersecurity solutions, today announced it has been recognized as a Leader in the [Gartner Magic Quadrant for Unified Threat Management](#) (SMB Multifunction Firewalls)<sup>1</sup> for the eighth consecutive time. Gartner recognized Fortinet for its completeness of vision and ability to execute on that vision when evaluating its Security Fabric solution. Fortinet also was positioned the highest for its ability to execute. Fortinet's [FortiGate UTM solutions](#) deliver complete security and networking services, tailored to meet the performance and value requirements for small and medium businesses and distributed enterprises.

Independent evaluation and market analysis conducted by firms like Gartner are critical to help businesses identify those vendors best suited to protect their critical data and assets against an increasingly hostile threat landscape.

#### **The Most Advanced Technology in the Market**

Fortinet developed its technology for UTM from the ground up to deliver the most complete range of UTM solutions in the market. At the foundation of its UTM technology is Fortinet's custom-designed Security Processing Unit, the SOC3 (system-on-a-chip). SOC3 more than doubles the secure networking performance over the enterprise-class CPUs found in competing security solutions, all at a lower cost. The power of SOC3 enables FortiGate UTM appliances to deliver consolidated security features, ideal for small and medium businesses, while outperforming the competition.

This innovative technology foundation has made Fortinet the leading security provider for SMBs and positions Fortinet as the [largest market share holder](#) in the UTM space.

#### **Unified Control and Advanced Security Fabric Features**

Fortinet's universal operating system FortiOS delivers a complete security and networking feature-set that consolidates FortiGate firewall, FortiAP wireless access points and FortiSwitches into a single, compact appliance:

- | **Advanced Security:** Enterprise Firewall, IPS, VPN Inspection, WAF, SSL Inspection and Cloud-Based Sandboxing
- | **Performance Networking:** Routing, Load Balancing, WAN Optimization, 3G/4G connectivity and 802.11ac Wi-Fi

FortiGate UTM solutions are also backed by FortiGuard Labs global threat intelligence, receiving real-time updates to stay ahead of new and existing threats emerging on the global threat landscape. These unified capabilities reduce IT complexity for often resource-constrained SMBs who require the advanced protection, networking performance, and unified visibility offered by the Fortinet Security Fabric.

#### **Reducing Management Complexity for SMBs, Partners and Service Providers**

Fortinet also offers SaaS-based management tools to give SMBs and distributed enterprises centralized control over their infrastructure, whether they are managing a few appliances or thousands. The ease-of-use and flexibility also extends to channel partners to reduce their resource requirements and simplify customer management. These intuitive and unified management solutions arm SMBs and partners with the visibility, analytics and control offered by the Fortinet Security Fabric.

To better support MSSP's and distributed enterprises, these capabilities can be administered through a unified management console that simplifies operations for often resource-constrained IT teams, while enabling scalability to simultaneously control thousands of devices. FortiManager automates device provisioning and management, centralizes

policy distribution and orchestration, and helps maintain regulatory compliance to reduce operational burdens.

Fortinet is also a leading provider of UTM solution for Managed Security Service Providers and provides additional controls that enable service providers and larger enterprises to simplify bulk deployment and centralize management of more complex and geographically dispersed architectures.

### Supporting Quotes

#### Chris Boedges, chief technology officer, Edward Jones

"Operating more than 12,700 locations across the United States and Canada, it is critical that our branches have responsive and reliable network access to serve our clients. Partnering with Fortinet enabled us to flawlessly roll out a network architecture from the endpoints in branch offices to our datacenters that helped us improve the delivery of data across our distributed enterprise."

#### Dan Rasmussen, VP North America Sales and Marketing at Hughes

"Our partnership with Fortinet stands out in the market because, together, we can offer customers a complete security and networking solution born from two market leaders. Fortinet is known for providing industry leading security and robust technology platforms on which partners have the tools and support to add value for their customers. Through our networking and application expertise, Hughes provides customers a fully-managed solution that lets them focus on their business instead of technology."

### Additional Resources

- | Please visit the [Fortinet Unified Threat Management](#) Homepage for additional details about Fortinet's leading UTM solutions for SMBs and distributed enterprises.
- | [Download](#) the Gartner Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls).
- | You can learn more about Fortinet's Enterprise Firewall solutions [here](#).
- | Follow Fortinet on [Twitter](#) and [LinkedIn](#), and [Facebook](#).
- | Join the conversation on the [Fortinet blog](#).
  - ° [Fortinet UTM: A Gartner's Magic Quadrant Leader 8 Times in a Row](#) (blog)

<sup>1</sup> Gartner Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls), Jeremy D'Hoinne, Rajpreet Kaur and Adam Hills, June 2017

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### About Fortinet

Fortinet (NASDAQ:FTNT) secures the largest enterprise, service provider, and government organizations around the world. Fortinet empowers its customers with intelligent, seamless protection across the expanding attack surface and the power to take on ever-increasing performance requirements of the borderless network - today and into the future. Only the Fortinet Security Fabric architecture can deliver security without compromise to address the most critical security challenges, whether in networked, application, cloud or mobile environments. Fortinet ranks #1 in the most security appliances shipped worldwide and more than 310,000 customers trust Fortinet to protect their businesses. Learn more at <http://www.fortinet.com>, the [Fortinet Blog](#), or [FortiGuard Labs](#).

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