



December 15, 2014

## **RAD Adds Fortinet's Virtual Solutions to Its Distributed Network Functions Virtualization Alliance Offering**

### **Leader in Telecom Access Solutions Uses Fortinet's FortiGate Virtual Next Generation Firewall Appliance to Deliver Broad Security Services**

SUNNYVALE, CA -- (Marketwired) -- 12/15/14 -- [Fortinet®](#) (NASDAQ: FTNT) -- a global leader in high-performance network security, today announced that RAD, a leading Telecom Access solutions and products vendor, has selected Fortinet's FortiGate®-VM virtual Next-Generation Firewall appliance for best-of-breed security in its offering for Distributed Network Functions Virtualization (D-NFV) at the customer edge. The joint solution, available via the RAD D-NFV Alliance ecosystem, is designed for service providers and Managed Security Service Providers (MSSPs) and represents another milestone in Fortinet's strategy to provide feature-rich virtual security solutions for enterprises and service providers.

In September 2013, as an enhancement to its award-winning Service Assured solutions, RAD launched its first-to-the-market D-NFV-enabled devices. These integrate L2/L3 NIDs with a powerful x86 platform for hosting virtual network functions, enabling service providers to offer new virtualized functionalities at the customer edge in an agile and cost effective manner. Thanks to RAD's D-NFV offering, service providers and MSSPs can quickly and easily roll out new advanced network and security capabilities including optional service chaining, with minimal upfront capital expenditures. In addition to ensuring a better user experience with powerful service assurance tools, it offers a flexible architecture combining cloud-based services and virtualization at the customer site.

With Fortinet's FortiGate-VM, RAD's D-NFV engine offers its service provider customers a comprehensive virtual security platform for protection from a broad array of threats across physical, virtual and hybrid environments. These features, deployed according to customers' needs, include antivirus, firewall, VPN, intrusion prevention (IPS), antispam, antispyware, Web filtering and traffic shaping amongst others. The robust security solution is also available for mission-critical communications such as required by power utilities and public transportation.

Fortinet's FortiGate-VMs are kept up to date automatically by Fortinet's FortiGuard® Services, which helps ensure protection against the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, other unwanted network traffic and more -- around the clock and around the world.

Finally, FortiGate-VM supports all leading hypervisors including VMware, Microsoft Windows Server Hyper-V, KVM, Citrix XenServer, among others.

"RAD and Fortinet were among the first innovators to publicly demonstrate a live, ETSI-approved Proof-of-Concept (PoC) that integrates Fortinet's security platform within our Distributed Network Functions Virtualization offering," said Ulik Broida, VP Marketing and Business Development at RAD. "Via the RAD D-NFV Alliance, this combined solution is now available to our customers, who can enjoy broad security solutions that are highly reliable and easy to manage, maintain and scale," he added.

"Our technology integration with RAD's latest offering further demonstrates Fortinet's ongoing commitment to service providers and MSSPs in enabling a new generation of carrier-grade NFV deployments for businesses that look at taking advantage of the flexibility of virtualized services in their premises," said Patrice Perche, vice president, International Sales and Support at Fortinet. "Many telco/service providers turn to us today for building their security services. We are recognized as a leading security vendor in that space because of our unique mix of performance, virtualization and carrier-grade networking and management functionality."

#### **About RAD**

RAD is a global Telecom Access solutions and products vendor. Our Service Assured Access solutions for mobile, business and wholesale service providers are designed to improve the way they compete: service agility to minimize time to revenue, complete visibility of network performance for greater operational efficiency and better QoE to reduce churn. We are at the forefront of pioneering technologies, such as: Distributed NFV, MEF Carrier Ethernet 2.0, Layer 2 and Layer 3 performance monitoring, hardware miniaturization, and timing synchronization over packets. Founded in 1981, RAD has an installed base of more than 13 million units, and works closely with Tier 1 operators and service providers around the globe.

RAD is a member of the \$1.2 billion RAD Group of companies, a world leader in communications solutions.

#### **About Fortinet**

Fortinet (NASDAQ: FTNT) helps protect networks, users and data from continually evolving threats. As a global leader in high-performance network security, we enable businesses and governments to consolidate and integrate stand-alone technologies without suffering performance penalties. Unlike costly, inflexible and low-performance alternatives, Fortinet solutions empower customers to embrace new technologies and business opportunities while protecting essential systems and content. Learn more at [www.fortinet.com](http://www.fortinet.com), or follow Fortinet at the [Fortinet Blog](#), [Google+](#), [Linkedin](#) or [Twitter](#).

*Copyright © 2014 Fortinet, Inc. All rights reserved. The symbols ® and ™ denote respectively federally registered trademarks and unregistered trademarks of Fortinet, Inc., its subsidiaries and affiliates. Fortinet's trademarks include, but are not limited to, the following: Fortinet, FortiGate, FortiGuard, FortiManager, FortiMail, FortiClient, FortiCare, FortiAnalyzer, FortiReporter, FortiOS, FortiASIC, FortiWiFi, FortiSwitch, FortiVoIP, FortiBIOS, FortiLog, FortiResponse, FortiCarrier, FortiScan, FortiAP, FortiDB, FortiVoice and FortiWeb. Other trademarks belong to their respective owners. Fortinet has not independently verified statements or certifications herein attributed to third parties, and Fortinet does not independently endorse such statements. Notwithstanding anything to the contrary herein, nothing herein constitutes a warranty, guarantee, binding specification or other binding commitment by Fortinet, and performance and other specification information herein may be unique to certain environments. This news release may contain forward-looking statements that involve uncertainties and assumptions. Changes of circumstances, product release delays, or other risks as stated in our filings with the Securities and Exchange Commission, located at [www.sec.gov](http://www.sec.gov), may cause results to differ materially from those expressed or implied in this press release. If the uncertainties materialize or the assumptions prove incorrect, results may differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Fortinet assumes no obligation to update any forward-looking statements, and expressly disclaims any obligation to update these forward-looking statements.*

#### **FTNT-O**

Media contact  
Annabelle Sou  
Fortinet, Inc.  
+33 04 89 87 05 76  
[asou@fortinet.com](mailto:asou@fortinet.com)

Investor Relations Contact  
Michelle Spolver  
Fortinet, Inc.  
408-486-7837  
[mspolver@fortinet.com](mailto:mspolver@fortinet.com)

Source: Fortinet

News Provided by Acquire Media