



April 11, 2018

Arista Networks Joins Fortinet Fabric-Ready Partner Program to Advance Security Automation Across Data Center and Cloud Networks

Integration of Arista EOS with Fortinet Security Fabric Enables Greater Security Management of Scale-out Architecture to Map to Network Traffic Requirements

SUNNYVALE, Calif., April 11, 2018 (GLOBE NEWSWIRE) --

John Maddison, senior vice president Products and Solutions, Fortinet

"As data center network speeds rapidly increase, security needs to seamlessly scale to match throughput demands. By integrating Arista's Extensible Operating System (EOS) and CloudVision® with the broad and automated capabilities of the Fortinet Security Fabric, our joint customers benefit from greater scalability, control and cost savings by mapping their security architecture to network traffic requirements. We are excited to welcome Arista Networks to our Fabric-Ready program and deliver continued integrations that advance security management and automation for our customers' data center and cloud networks."

Ed Chapman, vice president Business Development and Alliances, Arista Networks

"Our open standards-based approach to cloud networking enables us to extend our software programmable capabilities to leading technology providers, such as Fortinet, for security deployment in dynamic environments. The combination of the Fortinet Security Fabric with the extensibility of the Arista EOS platform brings the scale, agility and automation required, across the datacenter enterprise."

News Summary

[Fortinet](#) (NASDAQ:FTNT), a global leader in broad, automated and integrated cybersecurity solutions, today announced that [Arista Networks](#), a leading provider of software-defined cloud networking solutions for large data center, storage and computing environments, has joined the Fortinet Fabric-Ready Partner Program.

- 1 This announcement marks an expansion of the existing relationship between Fortinet and Arista, and further demonstrates an aligned commitment to securing today's dynamic data center and cloud networks.
- 1 By leveraging the programmability of Arista's EOS with the Fortinet Security Fabric, Arista DirectFlow Assist enables scale-out architecture where the switch can offload traffic from the firewall, allowing network administrators to size the firewall based on normal traffic patterns rather than having to over-engineer for exceptional traffic, enabling greater scalability and cost savings.
- 1 By combining the Fortinet Security Fabric with the extensibility of the Arista cloud networking solutions, including the Arista CloudVision Macro-Segmentation Services (MSS), modern data centers are now able to meet their security needs with even greater flexibility, control and automation.

Collaborating for Greater Network Security Control, Automation and Scale

Massive scale and growth of services is effectively driving a re-architecture of the Internet to support bandwidth-hungry consumers. As data center network speeds increase, security appliances, such as firewalls, need to scale to match these new throughput levels. The integration of the Fortinet Security Fabric with Arista's EOS, a network operating system with single-image consistency across hardware platforms and application extensibility, provides a joint solution that enables greater security management and automation of scale-out architecture that best maps to network traffic requirements.

Arista EOS runs on an Arista switch and integrates with the advanced security capabilities of a Fortinet FortiGate enterprise firewall to dynamically offload and provide seamless control over network forwarding to the FortiGate. This integration allows dynamic security policies to be applied in the network, enabling data centers to meet their security needs with greater scale and performance.

Additionally, the Arista Networks' CloudVision MSS will integrate with FortiManager to automate advanced security service insertion for data centers. MSS provides a flexible, software-driven network service to insert FortiGate and other security components into the path of traffic, regardless of whether the service device or workload is physical or virtual. By working together, Arista and Fortinet are extending the Fortinet Security Fabric into hybrid data centers to enable consistent security policy orchestration and enforcement, combined with high-performance scalability in order to secure today's most elastic and dynamic environments.

Fortinet Fabric-Ready Partner Program: Partnering to Solve Today's Security Challenges

The Fabric-Ready Partner Program opens the functionality of the Fortinet Security Fabric to complementary solutions. As part of the program, Arista and Fortinet will work together to continuously validate technology integration with the Security Fabric, as well as share roadmaps for consistent interoperability, and will benefit from joint go-to-market initiatives.

The Fabric-Ready program enables customers and channel partners to have greater confidence in their existing technology investments and Security Fabric offerings knowing that security solutions are proactively validated and ready for deployment. This integration reduces deployment times and technical support demands while delivering enhanced interoperability for more effective and responsive end-to-end security.

Additional Resources

- Download the joint [solution brief](#) to learn more about the Fortinet and Arista Networks integrated security solution.
- Learn more about the [Fortinet Fabric-Ready Partner Program](#).
- Follow Fortinet on [Twitter](#), [LinkedIn](#), [Facebook](#) and [YouTube](#).

About Fortinet

Fortinet (NASDAQ:FTNT) secures the largest enterprise, service provider, and government organizations around the world. Fortinet empowers its customers with intelligent, seamless protection across the expanding attack surface and the power to take on ever-increasing performance requirements of the borderless network - today and into the future. Only the Fortinet Security Fabric architecture can deliver security features without compromise to address the most critical security challenges, whether in networked, application, cloud or mobile environments. Fortinet ranks #1 in the most security appliances shipped worldwide and more than 340,000 customers trust Fortinet to protect their businesses. Learn more at <http://www.fortinet.com>, the [Fortinet Blog](#), or [FortiGuard Labs](#).

FTNT-O

Copyright © 2018 Fortinet, Inc. All rights reserved. The symbols ® and ™ denote respectively federally registered trademarks and common law trademarks of Fortinet, Inc., its subsidiaries and affiliates. Fortinet's trademarks include, but are not limited to, the following: Fortinet, FortiGate, FortiGuard, FortiCare, FortiManager, FortiAnalyzer, FortiOS, FortiASIC, FortiMail, FortiClient, FortiSIEM, FortiSandbox, FortiWiFi, FortiAP, FortiSwitch, FortiWeb, FortiADC, FortiWAN, and FortiCloud. Other trademarks belong to their respective owners. Fortinet has not independently verified statements or certifications herein attributed to third parties and Fortinet does not independently endorse such statements. Notwithstanding anything to the contrary herein, nothing herein constitutes a warranty, guarantee, contract, binding specification or other binding commitment by Fortinet or any indication of intent related to a binding commitment, and performance and other specification information herein may be unique to certain environments. This news release may contain forward-looking statements that involve uncertainties and assumptions, such as statements regarding technology releases among others. Changes of circumstances, product release delays, or other risks as stated in our filings with the Securities and Exchange Commission, located at www.sec.gov, may cause results to differ materially from those expressed or implied in this press release. If the uncertainties materialize or the assumptions prove incorrect, results may differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Fortinet assumes no obligation to update any forward-looking statements, and expressly disclaims any obligation to update these forward-looking statements.

Media Contact

Darlene Gannon
Fortinet, Inc.
408-235-7700
pr@fortinet.com

Investor Contact

Peter Salkowski
Fortinet, Inc.
408-331-4595
psalkowski@fortinet.com

Analyst Contact

Ron Davis
Fortinet, Inc.
415-806-9892
rdavis@fortinet.com

Source: Fortinet, Inc.

News Provided by Acquire Media