FÜRTINET.

April 19, 2013

Fortinet Takes Award for Unified Threat Management (UTM) Market Leadership

Frost & Sullivan Recognizes Fortinet With "Market Share Leadership Award, Unified Threat Management, North America, 2013"

SUNNYVALE, CA -- (Marketwired) -- 04/19/13 -- Fortinet® (NASDAQ: FTNT) -- a world leader in high-performance network security -- today announced that it received the "Market Share Leadership Award, Unified Threat Management, North America" for 2013 by Frost & Sullivan, a leading global industry analyst organization.

The Frost and Sullivan Award for Market Share Leadership is presented to the company that demonstrates excellence in capturing the highest market share within its industry. This award recognizes the company's leadership position within the unified threat management (UTM) market.

"Unified threat management appliances protect thousands of business networks around the world, by integrating firewall, VPN, intrusion prevention, application control, web filtering, antivirus and granular user controls," said John Maddison, VP of Marketing at Fortinet. "Fortinet leads this market because no other vendor delivers as fast and secure of a UTM solution."

Frost & Sullivan points out that because UTMs integrate security technologies, they provide businesses with operational efficiencies, too. Fortinet concurs, as many customers cite superior TCO, single pane of glass management and end-to-end wired and wireless policy enforcement as key reasons of adopting their FortiGate appliances.

"Fortinet earned 20.5 percent of the UTM market in 2012, leading the UTM market for the fifth consecutive year that Frost & Sullivan has tracked this market," said Chris Rodriguez, Senior Industry Analyst, Frost & Sullivan. "This success is the result of an aggressive product development strategy and strategic business partnerships driven by a singular focus on customer needs. With many new products and features on the company's roadmap, Fortinet is well positioned to grow its share of the market further in 2013."

FortiGate - Fast & Secure Protection for Any Sized Network

FortiGate appliances provide enterprise-class protection against network, content, and application-level threats. From the FortiGate-20 series for small offices to the FortiGate-5000 series for very large enterprises, service providers and carriers, Fortinet offers UTM models for any deployment environment.

Dynamic updates from the FortiGuard Labs global threat research team ensure that networks, applications and data are protected against the latest threats. Additionally, FortiGate security appliances incorporate sophisticated networking features, such as high availability (active/active, active/passive) for maximum network uptime, and virtual domain (VDOM) capabilities to separate various networks requiring different security policies.

The Frost & Sullivan Award and analysis is available to download here: http://www.fortinet.com/sites/default/files/analystreports/utm-leadership-award-2013.pdf

Follow Fortinet Online: Subscribe to threat landscape reports: http://blog.fortinet.com/feed/; Twitter at: www.twitter.com/fortinet; Facebook at: www.facebook.com/fortinet; YouTube at: http://www.youtube.com/user/SecureNetworks.

About Fortinet (www.fortinet.com)
Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2012 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

FTNT-O

Media Contact:

Chris McKie
Fortinet, Inc.
408-486-5406
cmckie@fortinet.com

Source: Fortinet

News Provided by Acquire Media