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## **Telefonica Global Technology Selects Fortinet to Secure Its Largest Consolidated Data Center in Europe**

### **Leading Telecom Provider Chooses FortiGate to Enable Fast, Secure and Reliable Services Delivery**

SUNNYVALE, CA -- (Marketwired) -- 11/18/14 -- [Fortinet®](#) (NASDAQ: FTNT) -- a global leader in high-performance network security, today announced that Telefónica Global Technology (TGT), Telefonica's global information systems operation and management division, has selected Fortinet's technology, over Check Point's, to help protect its consolidated data center in Alcalá de Henares, Madrid. Fortinet's FortiGate® carrier-grade chassis, FortiManager™ centralized security management, and FortiAnalyzer™ logging and reporting appliances serve as the technology platforms that enable TGT to create and manage virtual secured environments within the datacenter. This helps the company secure its network to enable delivery of a broader set of services to its customers, streamlining operations and significantly reducing expenditures. Fortinet's solutions were chosen due to their high performance, scalability, virtual capabilities and ease of use.

Telefónica (Spanish Stock Exchanges: TEF) is one of the largest telecommunications companies in the world with a significant presence in 24 countries and more than 315.7 million customers worldwide. The company offers the best in class mobile, fixed and broadband networks, as well as an innovative portfolio of digital solutions to its customer base.

In April 2013, Telefónica inaugurated the largest data center in Europe at the Alcalá de Henares Science and Technology Park (TecnoAlcalá). This data center is classified as Tier IV Gold by the Uptime Institute, recognizing its highest level of availability and IT efficiency. The Alcala data center offers cloud computing and mass processing services to businesses, while also hosting internal IT infrastructures owned by Telefónica Global Technology (TGT).

As part of an operational and cost optimization effort undertaken by TGT, the company decided to consolidate its four main data centers in Europe (Spain, UK, Germany and the Czech Republic) and the Telefónica Corporate Data Center into the new Alcalá Data Center. This ambitious project required the deployment of a broad security solution for the consolidated data center. In selecting the firewall that would best suit its needs, TGT evaluated solutions from leading firewall vendors, shortlisting Fortinet and Check Point.

After a thorough and complete selection process, Telefónica decided to award the project to Fortinet in mid-2013 because of its high performance, scalability, virtualization capabilities, ease of use and best price/performance ratio compared to the competition.

Telefónica Soluciones, a Telefónica Group company and a Fortinet Gold partner, was awarded project implementation.

A total of 18 FortiGate-5060 chassis were deployed in nine clusters at the Alcalá and the Julián Camarillo data centers in Madrid. Each chassis can include up to six blades, delivering up to 40Gbps firewall throughput, which provides maximum performance and scalability to TGT. The FortiGate Virtual Domains (VDOMs) capabilities are used for network segmentation and enable the provisioning of multiple independent virtual firewalls within the same chassis.

In addition, the deployment included two FortiManager-3000C and two FortiAnalyzer-4000B appliances. FortiManager provides central configuration and administration for both physical and virtual firewall deployments, while FortiAnalyzer collects, stores and analyzes event logs and enables centralized reporting.

"We have been very proud to count Telefónica among our customers since 2011. This new project for securing Telefónica's consolidated data center further reflects the trust placed in Fortinet's technologies," said Patrice Perche, senior vice president of international sales and support for Fortinet. "We see the trend for large enterprises and telecom operators to consolidate their datacenters in order to optimize on resources. This consolidation drives new demands in terms of security performance and flexibility. With the FortiGate platforms, Fortinet continues to innovate and raise the bar in both areas to provide our customers with the best security options for their new generation datacenters."

#### **About Telefónica**

Telefónica is one of the largest telecommunications companies in the world in terms of market capitalization and number of customers. With its best in class mobile, fixed and broadband networks, and innovative portfolio of digital solutions, Telefónica is transforming itself into a 'Digital Telco', a company that will be even better placed to meet the needs of its customers and capture new revenue growth.

The company has a significant presence in 24 countries and a customer base that amounts to more than 315.7 million accesses around the world. Telefónica has a strong presence in Spain, Europe and Latin America, where the company focuses an important part of its growth strategy.

Telefónica is a 100% listed company, with more than 1.5 million direct shareholders. Its capital traded on the continuous market on the Spanish Stock Exchanges (Madrid, Barcelona, Bilbao and Valencia) and on those of London, New York, Lima and Buenos Aires.

#### **About Fortinet**

Fortinet (NASDAQ: FTNT) helps protect networks, users and data from continually evolving threats. As a global leader in high-performance network security, we enable businesses and governments to consolidate and integrate stand-alone technologies without suffering performance penalties. Unlike costly, inflexible and low-performance alternatives, Fortinet solutions empower customers to embrace new technologies and business opportunities while protecting essential systems and content. Learn more at [www.fortinet.com](http://www.fortinet.com), or follow Fortinet at the [Fortinet Blog](#), [Google+](#), [Linkedin](#) or [Twitter](#).

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